



Social Value Statement

Incrementum Business Consultancy Ltd

Aligned to the PPN 06/20 Social Value Model and the Procurement Act 2023.

1. Our Approach

Incrementum recognises that delivering value extends beyond commercial outcomes. We are committed to contributing positively to the healthcare system, society and the environment through the way we operate and deliver our services.

2. Supporting the NHS and Public Sector

Our work directly supports:

- Improved access to medicines
- More effective procurement decision-making
- Greater resilience in supply chains

By strengthening how medicines are brought to market and managed within NHS frameworks, we contribute to better patient outcomes and system efficiency.

3. Economic Contribution

Incrementum contributes to the UK economy by:

- Supporting UK-based operations and service delivery
- Enabling efficient market entry for medicines, supporting competition
- Providing specialist expertise that reduces inefficiencies in procurement processes

4. Skills and Knowledge Transfer

We deliver social value through:

- Sharing expertise with clients and stakeholders

- Supporting better understanding of NHS procurement frameworks
- Providing practical, experience-led guidance rather than theoretical models

5. Ethical Business Practices

We operate with strong governance, including:

- Zero tolerance for bribery and corruption
- Transparent and ethical engagement with public sector stakeholders
- Commitment to fair competition

6. Environmental Responsibility

As a consultancy, our environmental impact is relatively low. However, we:

- Minimise travel where appropriate
- Use digital delivery methods
- Support clients in understanding sustainability expectations within procurement

7. Social Impact

Incrementum contributes indirectly to:

- Improved patient access to treatments
- More sustainable healthcare delivery
- Responsible commercial practices within the pharmaceutical sector

8. Continuous Improvement

We will continue to refine our approach to social value in line with evolving NHS priorities and procurement expectations.

Derek Brown
Managing Director
March 26